

WE'RE HIRING

AMK Microfinance Institution is one of Cambodia's leading microfinance institutions, with coverage all over the country. AMK employs over 3,700 staff serving almost 1,000,000 clients in nearly 13,000 villages across Cambodia, 91% of all villages. We are looking for a talented and committed individual to join our diversified team, and offering attractive career prospects across branches and departments of our business.

A job at AMK is more than just a paycheck - we support our employees in their development and growth and help them explore their unique strengths.

Job Title	:	Agriculture Lending Project Manager (02Posts)
Report To	:	Chief Business Officer
Location	:	Head Office and frequently travel to province
Closing Date	:	August 08, 2025

Job Responsibilities:

- ▶ Build and maintain strong relationships with all stakeholders involved in agricultural value chain projects to create opportunities for lending, insurance, and other non-financial services.
- ▶ Collaborate with branch credit sales and supply chain teams to identify potential agricultural cooperatives (ACs) and commercial farmers and structure the financial solution to meet their need.
- ▶ Develop the monitoring and control the whole life cycle of the crop to mitigate the risk.
- ▶ Assess the profiles of agricultural cooperatives to understand their operations, governance, and business models, and develop a lending priority list based on readiness and impact potential.
- ▶ Support ACs across the full agricultural value chain—production, processing, marketing, and distribution—by linking them to relevant actors, including technical support providers, financial institutions, and insurance companies.
- ▶ Develop and regularly update provincial crop profiles and related risk management tools to improve risk assessment and decision-making.
- ▶ Analyze agricultural lending risks and propose appropriate mitigation strategies to supervisors.
- ▶ Recommend updates to lending policies and procedures to the supervisor, aiming to close gaps and enhance service delivery to the agricultural sector.
- ▶ Continuously monitor agricultural output trends and assess their potential impacts on AMK's clients and portfolio.
- ▶ Collect and maintain data on various agricultural activities—including inputs, yields, and market conditions—and develop long-term forecasting models for agriculture and macroeconomic outlooks.
- ▶ Work closely with the Training Department to design and deliver training programs for AMK staff on agricultural business models and associated risks.
- ▶ Perform additional tasks as assigned by the supervisor, in line with the goal of strengthening ACs and promoting inclusive, value-chain-based agricultural development.

Qualification and Experiences:

- ▶ Bachelor's degree in Agriculture (Agronomy, Agriculture economics).
- ▶ Two-years experiences in Agriculture related.
- ▶ Experiences in credit sale and agricultural lending in microfinance or banking industry is an advantage.
- ▶ High energy individual who can motivate staff and create business momentum
- ▶ Understand value chain and supply chain activities for agricultural product
- ▶ Good communication skills in English and Khmer (written and spoken)
- ▶ Ability to work with cross functional teams
- ▶ Ability to manage multiple high priority projects
- ▶ Proven record of successful project delivery
- ▶ Strong conceptualization and analytical skills
- ▶ Honesty and excellent interpersonal skills
- ▶ Willing to travel extensively

Benefits

<ul style="list-style-type: none">▶ AMK provides a competitive salary package to the employees▶ Salary increment rate every year▶ Khmer new year bonus (100%)▶ Pchum Ben bonus (Up to 50%)▶ Retirement bonus (300%)▶ AMK Pension fund (Up to 84%)▶ Retention bonus (Up to 200%)▶ Seniority payment (Backward & Forward)▶ Incentive (no cap based on performance)▶ Uniform allowance▶ Phone allowance	<ul style="list-style-type: none">▶ Moto rental allowance▶ Medical insurance including dependent (100% no limit) plus oversea treatment for staff▶ Accident insurance 24/7days▶ Birth delivery package (up to 2,400,000)▶ Staff loan (lower rate at 2%)▶ Annual leave 18 days per year▶ Paid Sick leave & maternity leave (up to 6 months)▶ Capacity development and opportunity to promote per job requirement▶ Working condition in accordance to the Cambodian Labor Law
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Interested candidates should apply by sending a CV and a cover letter to all AMK branches and Head Office, Building 285, Yothapol Khemarak Phoumin Blvd. (271), Sk. Tomnub Tuek, Kh.Boeng Keng Kang, Phnom Penh, Cambodia or
[E-mail: job@amkcambodia.com](mailto:job@amkcambodia.com)

Attachments:

- A copy of obtained certificates or confirm letter by the University
- A copy of national identification, family book, and certificate of birth
- For additional information, please contact at Tel: (023) 993 062 / (023) 224 763 or visiting website:
www.amkcambodia.com
- AMK is an equal opportunity employment. Qualified women and persons with disabilities are encouraged to apply.